

Consolidated P&L Account	Q3 2017		Q3 2016		Increase / (Decrease)		Note
	Million ฿	%	Million ฿	%	Million ฿	%	
Sales Revenue	627	100%	639	100%	(12)	(2%)	1
Cost Of Goods Sold	441	70%	447	70%	(7)	(1%)	
<b>Gross Profit</b>	<b>187</b>	<b>30%</b>	<b>192</b>	<b>30%</b>	<b>(5)</b>	<b>(3%)</b>	<b>2</b>
SG&A Expenses	225	36%	248	39%	(23)	(9%)	3
<b>Operating Profit (Loss)</b>	<b>(38)</b>	<b>(6%)</b>	<b>(56)</b>	<b>(9%)</b>	<b>18</b>	<b>(32%)</b>	
Financial Cost	19	3%	19	3%	(0)	(0%)	
Gain (Loss) on Exchange Rate	4	1%	(23)	(4%)	27	(117%)	4
Other Items	19	3%	27	4%	(8)	(30%)	5
<b>Profit (Loss) Before Income Tax</b>	<b>(35)</b>	<b>(6%)</b>	<b>(71)</b>	<b>(11%)</b>	<b>37</b>	<b>(52%)</b>	
Tax Income (Expense)	(1)	(0%)	0	0%	(1)	(2300%)	
<b>Profit (Loss) for Equity Holders</b>	<b>(35)</b>	<b>(6%)</b>	<b>(71)</b>	<b>(11%)</b>	<b>36</b>	<b>(50%)</b>	<b>6</b>

### Explanation in brief:

1. Pranda and its subsidiaries had revenue for the period July to September 2017 of Baht 627 million, slightly decreased by Baht 12 million or 2% comparing to the same period of previous year.
2. Gross profit margin is close to the same period of the previous year at 30%.
3. Selling and Administrative expense is at Baht 225 million or dropped by 9% as a result of the company's ability to efficiently control its expenses.
4. Pranda Group had gain on exchange rate at Baht 4 million which has hiked by 117% compared to same period of the previous year which has a loss on exchange rate at Baht 23 million due to the impact of the United Kingdom's decision to leave the European Union or Brexit, of which has results in the devaluation of pound sterling.
5. Other items declined by 30% as there was reversal of doubtful account from appreciation in Thai Baht during the same period of the previous year.
6. Pranda Group has made loss on equity holders of the company at Baht 35 million, improved from previous year which had loss of Baht 71 million considering the improvement in controlling Selling and Administrative expenses as well as gain on exchange rate.

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